

# The Northland Tōtara Opportunity



**By Paul Quinlan**





# Commercial use of natives?

Has bad connotations of:

***“Native Logging”***

**EXPLOITATION**



**Production here. Biodiversity  
somewhere else**



# Markets determine land uses







## SOLE AGENCY

MORE HECTARES  
FOR YOUR DOLLAR



ASHLEY POTMAN  
PHONE: 027 440 8800, 440 407 8228  
MOBILE: 027 38581

Barfoot & Thompson

EXCLUSIVE

Best Land &

Profess

407 8  
WEL  
027 38



# Perverse outcomes



































**Fierce competition & slow growth**



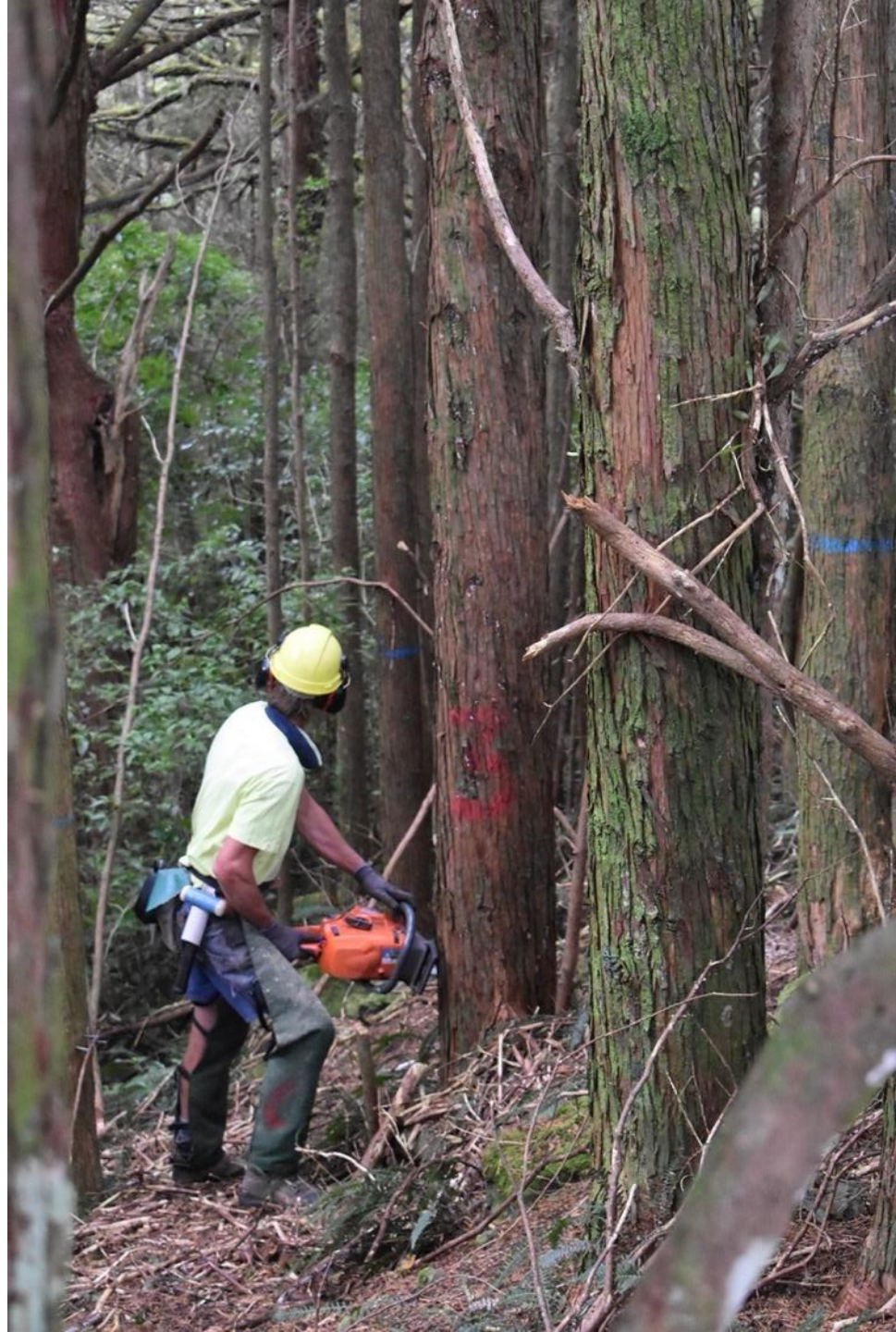






































## Unthinned control



## Thinned (5yrs)











Before  
&  
After















# Mean age of harvested trees 83 yrs.





**Easy to mill and dry – good timber properties**







natural  
timber  
creations

















## Still revered by Maori and used for carving







**Young totara**



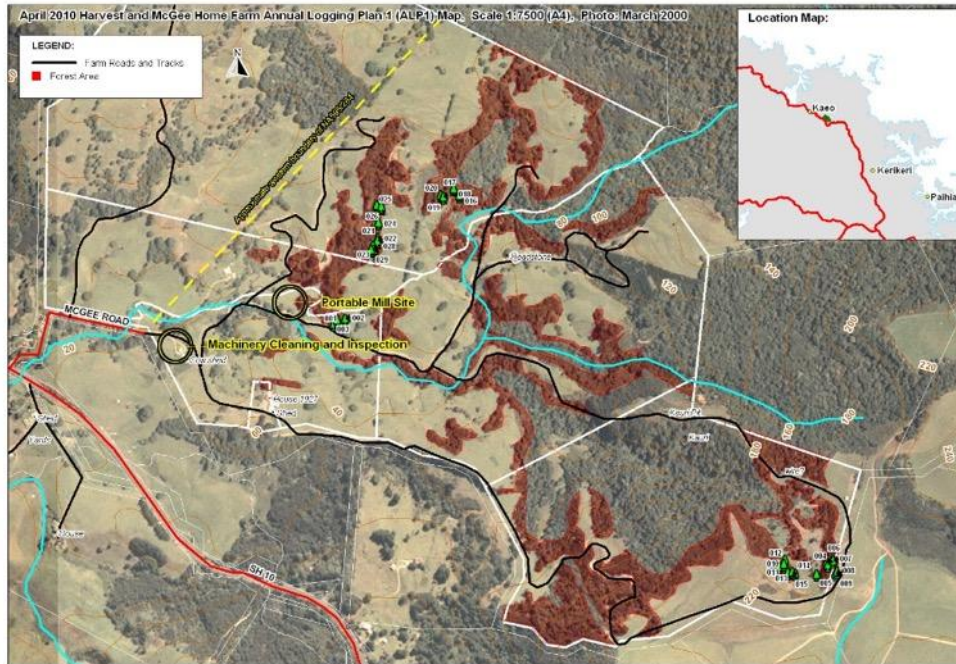


# Tōtara Industry Pilot





# Sustainable Forest Management under the Forests Act



- Forest Act Applies
- Difficult to apply
- Costly
- Disincentive for landowners

**More conducive regulatory controls are needed**



































# Further Info...



- **Northland Tōtara Working Group**  
<https://www.tanestrees.org.nz/about-us/northland-totara-working-group-ntwg/>
- **Tōtara Industry Pilot**  
<https://www.totaraindustry.co.nz/>
- **Tāne's Tree Trust**  
<https://www.tanestrees.org.nz/>